

Case study – new server system



Our customer:



SJL Insurance Services (SJL) is an innovative, rapidly growing wholesale insurance broker based in Worcester specialising in property and commercial insurance nationwide. We pride ourselves on both the quality of our products and the speed of our service.

The challenge:

The company wished to install specialist case management software that required a dedicated SQL server. However the initial estimates of the cost of such a server were so high it impacted severely on the project's ROI.

The solution:

It was clear that a large proportion of the cost was the new server operating system and associated software. However, to the expert eye, it was apparent that the company's existing software licenses entitled them to the required software as 'bolt-ons' at a greatly reduced price. The new server was duly installed and commissioned.

The benefits.

The server that was installed met the system requirements at a cost greatly below that expected.

The experience & knowledge of Back Office IT at the procurement stage enabled them to take advantage of a "2 for 1" offer on RAM, resulting a much more responsive system.

The new software, installed on this solid platform, resulted in increased productivity for the staff and more efficient processing of their clients' needs.

Nothing beats experience.

Our mission:

To use our proven track record of over 25 years of expertise in an ever-changing business environment to provide jargon-free, honest & valuable advice.