

## Case study – replacing XP



### Our customer:



HTL are Shropshire's leading suppliers of aluminium windows & door systems. Established for more than 20 years, HTL have a reputation for innovation and excellence. Specialising in automatic doors & door entry systems, HTL also provide first-class products in other areas, allowing HTL to offer a complete package. Accredited to all the appropriate industry bodies, they only use fitters who are also fully trained and accredited.

### The challenge:

The company recognised that it had to migrate their IT systems from XP to Windows 7 before Microsoft's cessation of support for that product. But this had to be achieved with as little interruption to their business as possible, and within a controlled budget.

### The solution:

The chosen solution was a "step by step" replacement of all the existing computers. This was deemed cost-effective as all of the machines to be replaced were several years old. Further, because the plan was agreed well ahead of time, the work could be spread out over several months, limiting the impact on cash flow.

An additional benefit of this step-by-step approach was that the user being upgraded could have their 'old' and 'new' systems available side-by-side for some time, in case of some oversight in the transfer process.

All this preparation and planning meant that the company achieved its goals with almost no interruption to their business and were able to continue to fully meet to their customers' needs at all times.

### The benefits.

Andrew Jennings (HTL's General Manager) said "the swapping over of my laptop was fast and seamless. I was most impressed".

Margaret Thomas (Head of Administration) said "It all went very smoothly. The experience they brought to the job made sure there were no nasty surprises to catch us out".

The company's IT systems are now fully fit for purpose, with several years' life before there needs to be any further major changes.

The company can now maintain its level of compliance, and will be at much reduced risk of security breaches and IT down-time.

### Nothing beats experience.

### Our mission:

To use our proven track record of over 25 years of expertise in an ever-changing business environment to provide jargon-free, honest & valuable advice.